



AQUAMOVES
LAKESIDE SHEPPARTON



Aquamoves Lakeside Shepparton

Aquamoves Personal Trainer

Expression of Interest

Contact Officer: Jacqui Byrnes, Aquamoves Coordinator Health and Wellbeing

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Expressions of Interest are currently being accepted on an ongoing basis.

PART 1. INFORMATION FOR RESPONDENT

1.1 Overview

Are you a high performing Personal Trainer who is committed to educating and motivating individuals while investing in your own professional development?

Are you a self-driven and passionate individual who is ready to have a positive impact on the lives of others?

Can you create a compelling vision of a healthy and active life for individuals across all walks of life?

If this is you - let us help you build your own industry leading Personal Training business.

Through our agreement, Aquamoves and its team of professionals will provide the exceptional candidates with the following:

- Direct access to members and centre users.
- Marketing and promotional support.
- Active referrals direct to you from our professional staff.
- Access to the latest gym equipment in our expansive, modern and industry leading facility.
- Access to ongoing professional development in partnership with the center's Allied Health team including Physiotherapists, Osteopaths and Naturopaths.
- Administration and booking support from our Customer Service team.

Aquamoves has been operating within the community for more than 20 years and receives over 600,000 visits per year, of which around 400,000 are active participants in the centre's program and services.

Some of the examples of projects and programs delivered at Aquamoves include:

- Over 80 Group Fitness exercise sessions each week, ranking in the top 1% in Australia
- Over 1,400 enrolled each term in Learn to Swim classes
- Average 2,000 visitors per day
- Recreational swimming programs
- Schools programs engaging over 30 schools in the region
- Aquamoves is home of the Shepparton Swimming Club, GV Masters Swimming Club, Shepparton Lifesaving Club and hosts many of the events of the Shepparton Triathlon Club, Victorian Country Long and Short Course Swimming Championships as well as local community activities and events.

Aquamoves is open seven days a week and closed on Good Friday and Christmas Day. Hours of operation include Monday – Thursday 6am to 9pm, Fridays 6am – 8pm, Saturday 7.00am – 5pm and Sunday 8:30am – 5pm. Aquamoves extends its trading hours during Summer months. Aquamoves is open from 12:00pm – 5:00pm on New Years Day and from 1:00pm – 5:00pm on ANZAC Day. Aquamoves is open on all other Public Holidays from 8:30am – 5:00pm.

Aquamoves provides a great opportunity for new or established businesses looking to expand their operations.

1.2 The Process

The proposed process for the appointment of program partners is as follows:

Stage	Detail
Advertisement	An advertisement will be placed on the Aquamoves Lakeside Shepparton website and Facebook page. As well as Seek.com
Lodging	Submissions are to be received via post, email or fax as per the details on Page 1. Late Submissions will not be considered.
Expression of Interest Evaluation Criteria	The Council will evaluate the Submissions using the Evaluation Criteria as described herein. Those choosing to submit their Submissions should address the criteria as well as providing the Evaluation Panel with any other material they consider to be relevant to their submission.
Acceptance of Expression of Interest	Submissions that meet the needs of Council will be notified and invited to further discuss their proposal with Council.

1.3 Guidance for respondents

1. Aquamoves seeks high quality and experienced industry professionals with demonstrated experience in providing Personal Training.
2. Aquamoves will expect that Personal Trainer's will achieve and maintain high standards of presentation and service.
3. Aquamoves is seeking trainer's that will complement our vision to provide an opportunity for residents and visitors to improve or maintain their overall health and wellbeing.
4. Aquamoves will expect that Trainer's manage their own bookings and payments from their clients.
5. Trainers are required to have their own Public Liability Insurance.
6. Aquamoves is seeking Trainers who would be willing to offer a discounted service to current Aquamoves members and in return Aquamoves can provide a discounted gym/aquatic membership to the practitioner's clients.
7. Trainers will be required to meet monthly with Aquamoves management or as agreed to discuss any issues, concerns or opportunities.

PART 2. RESPONDENT FORM

2.1 Respondent Information

Name of respondent (entity):

Trading name (business name):

Business Type: (sole trader / partnership / registered company, etc.).....

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Business address:

Mailing Address (if different from above):

Australian Business Number (A.B.N.):

Australian Company Number (A.C.N)

GST Registered: Yes / No

Contact person:

Contact telephone number:

Mobile telephone number:

Facsimile number:

Email address:

Website:

2.2 Qualifications, Skills and Experience of Principal Individuals

List the qualifications, skills and experience of the principal individuals the respondent intends to engage in providing the service.

a. Name

Qualifications, skills and experience:

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b. Name

Qualifications, skills and experience:

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c. Name

Qualifications, skills and experience

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.....

2.3 Trading History

a. How many years' experience has the respondent had in the type of service?

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b. How many years' has the respondent been in the business under its current business name?.....

c. Has the respondent or any organisation managed and/or controlled by the respondent or directors of the respondent, in the last five years been placed in administration, been placed in liquidation, entered into any composition with creditors, had a mortgagee or other creditor take possession of any of its assets, had a receiver or receiver and manager appointed with respect to it or otherwise become insolvent? **Yes/No** (if yes, give details)

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d. Has the respondent or any organisation similarly managed/or controlled ever failed in the past five years to complete a contract or lease, or had a lease or contract terminated during the term of the contract or lease? **Yes/No** (if yes, give details)

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.....

2.4 Personal Training details*

*Please refer to Appendix A for a copy of the Aquamoves Centre Floor Plan.

The agreement will be reviewed and renewed on a 3 month rolling contract to deliver services within the center.

b. Please indicate your intended duration of rental contract.

3 months 6 months 12 months 2 years

Other (please specify)

Comments:

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2.5 Rental Offering

Rent charge of \$200 a week to be paid monthly.

The Personal Trainer can train a maximum of 4 clients in any one session (1 hour).

Consideration of 4 weeks suspension period to allow for annual holidays.

Please note: Rent will be adjusted annually according to CPI.

In addition; Aquamoves will provide the first month rent free to support the establishment of the business.

2.7 Professional Referees for Respondents

Please provide the details of three professional referees for the respondent:

1. Name:
Position:
Organisation:
Telephone Number:
Type of work performed:
2. Name:
Position:
Organisation:
Telephone Number:
Type of work performed:
3. Name:
Position:
Organisation:
Telephone Number:
Type of work performed:

3.0 Evaluation Criteria

Applications will be evaluated by Aquamoves Lakeside Shepparton on the following merits.

Criteria	Weighting
A proposal that will complement the vision of Aquamoves in relation to providing opportunities for residents and visitors to improve or maintain their health and wellbeing.	50%
Relevant qualifications and experience.	50%

3.1 Additional Information

The respondent provides (below or in an attachment to this Respondent Form) any additional information required by Aquamoves and/or any other information considered by the respondent to be relevant to this Expression of Interest:

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SIGNED by or on behalf of the respondent

Signature:

Name:

Title:

Date:

Contact Details and Submission Requirements

For more information please contact Name on 03 5832 9400.

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Aquamoves Lakeside Shepparton
Locked Bag 1000
SHEPPARTON VIC 3632

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APPENDIX A: Aquamoves Floor Plan

